



# Eurus Corporate Advisors Pvt Ltd

*Brief Profile*

## Corporate Overview

- ❖ *Eurus is a boutique investment bank advising corporates on M & A and capital raising through Equity, Debt & Mezzanine instruments from Indian & global markets.*
- ❖ *The founding partners have more than 10 decades of experience in Corporate Finance and Advisory Services. They have held leadership positions in major companies and have led and closed marquee transactions across sectors.*
- ❖ *In last two decades, the promoters have exclusively advised on multiple transactions, involving family owned business houses to professionally managed companies, publicly listed companies to privately owned companies, Fortune 500 companies to small & mid sized companies, cash-rich clients to companies in distress.*
- ❖ *The team has deep business understanding with multi-sector focus, solution driven mind-set and result-oriented approach.*
- ❖ *Eurus has unparalleled experience of handling complex transactions across geographies in diversified sectors.*
- ❖ *Associate Firms –  
J N R & Co. - Audit & Taxation  
Radisson Consulting – Due diligence & Valuations  
Vidya & Company – Audit & Secretarial services*



## Service Offerings



### Mergers & Acquisitions

- ❖ Eurus provides advice on Mergers, Acquisitions & Capital Restructuring.
- ❖ We work with buy & sell side clients to help maximize values for their strategic benefits.
- ❖ Eurus assists with end to end management of M&A deal process.



### Private Equity Syndication

- ❖ We partner with growing companies to help them identify the right source of capital.
- ❖ Eurus has long standing relationships with Private equity investors in India and are best suited to advise and execute PE transactions to the satisfaction of its clients.



### Structured Finance

- ❖ Eurus has the ability to structure deals by understanding clients' strengths and weaknesses.
- ❖ Our deep reach within the funding space and relationships with financial sponsors gives us the ability to conceptualize & complete transactions successfully.



### Joint Ventures

- ❖ Eurus has the ability to offer comprehensive end to- end services encompassing mapping, identification and formulation of JV strategies with identified targets for synergistic benefits.

## Key People



**Deepak Shandilya**

- ❖ Deepak has more than 30 years experience and is a seasoned Investment Banking and Corporate Finance professional.
- ❖ His prior stint was as Senior Director at MAPE Advisory Group (merged with Incred now), one of the eminent investment banks in India wherein he was in leadership position for more than 10 years. He set up and grew Structured Finance practice at MAPE apart from handling Corporate Advisory assignments.
- ❖ His illustrious career is marked with initiation and closure of several complex transactions including capital raising and advisory services for entities such as ESSAR, RPG, L & T, GE Shipping, Café Coffee Day, IFCL, Dhunseri, Ocean Sparkle, KLT group, Global Investment House, Kuwait among others.
- ❖ Deepak is a BE from MNNIT Allahabad and MBA from JBIMS Mumbai.



**Shishir Dalal**

- ❖ Shishir was Senior Partner at Dalal & Shah, one of India's largest audit firms employing more than 400 professionals before the firm was sold to PriceWaterHouse.
- ❖ He has been actively involved in various advisory assignments for large Indian groups like Aditya Birla, Bajaj, Bharat Forge, Kirloskar, Jain Irrigation and Parle among others.
- ❖ His noteworthy M & A transactions include sale of beverages brand belonging to the promoters of Parle Group to Coca Cola Company, sale of OCB Oilfield Services to Gulf Capital, Abu Dhabi and majority sale in Conmat Systems to KYB, Japan.
- ❖ Shishir is a FCA by qualification and sits on the board of numerous companies in India including SAFL (NBFC) and Keynote Corporate Services

## Key People



**Prasad Paranjape**

- ❖ Prasad was earlier a Partner at B.K Khare & Co., one of India's leading audit firms. He Has over two decades of experience as Partner in other audit firms such as E & Y, BDO and S. V. Ghatalia.
- ❖ Prasad has experience of various types of statutory audit and advisory assignments in diverse sectors such as Chemicals, Retail , Manufacturing & Healthcare.
- ❖ His engagements also included process reviews for purchases, sales & marketing and due diligence assignments for Chemical, Infrastructure and Engineering companies.
- ❖ FCA by qualification, Prasad has handled number of advisory assignments for reputed groups like United Phosphorous, Thermax, Jain Irrigation, Aditya Birla, J L Morison , Deepak Nitrite & Excel Industries.



**Gautam Shanbhag**

- ❖ Gautam has over 20 years of experience in M&A, special situation financings, financial & operational restructurings in Indian markets.
- ❖ He has diverse sectoral experience in Infrastructure, Water, Steel, Textiles, Education, Shipping & Logistics, Newspapers, Renewables, Agro products and Pharmaceuticals
- ❖ He has past experiences with InCred Capital, KPMG, PwC, Whitewater Corporate Advisory and Dun & Bradstreet.
- ❖ He has an MBA from the SIES College of Management Studies & Bachelor in Business Administration (BBA – Finance) from Baruch College, City University of New York, USA.



## Key People



**Om Prakash Agrawal**

- ❖ *Mr. Agrawal has over four decades of rich experience in Corporate Finance & Investment Banking.*
- ❖ *He has spearheaded various transactions both in Debt and Equity Capital Markets, predominantly in the areas of Debt Syndication, Restructuring, M&A, Corporate Advisory & Fund raising- PE / IPO.*
- ❖ *He earlier stint was with SMC Group as Director- Investment Banking.*
- ❖ *He is a Science Graduate and Fellow Member of Institute of Chartered Accountants of India (ICAI) and also of Institute of Company Secretaries of India (ICSI).*



**Abhiram Babu Kandoor**

- ❖ *Mr. Kandoor has over three decades of rich experience in Corporate Finance & financial services.*
- ❖ *He is well experienced in Capital Structuring, placement of equity & debt instruments, Joint Ventures, M&A, Strategic Partnerships & turn-arounds.*
- ❖ *In addition, he has held P&L responsibility and looked after various functions such as Corporate Strategy, Business Planning & business development in large corporates.*
- ❖ *He has wide exposure to Industries such as IT, Banking, Steel, Education, Hospitality and Manufacturing.*
- ❖ *He has masters degree in Finance from NMIMS, Mumbai and is a Mechanical Engineer from Osmania University, Hyderabad*

## Associate Firms

### **J N R & Associates**

- ❖ *J N R & Associates is a Mumbai based Chartered Accountancy firm headed by Mr. Prasad Paranjape and other senior professionals from Deloitte.*
- ❖ *The firm provides services in Management Consultancy, Statutory Audit, Internal Audit, Company law, Taxation, Accounting etc.*







### **Radisson Consulting**

- ❖ *The firm provides services in Assurance Advisory, Tax & Regulatory, Risk advisory, Valuations, Due diligence etc.*
- ❖ *Specializing in sectors such as Real Estate, Engineering , Construction, Tourism, Hospitality, Pharmacy, Insurance Services, IT, Education, FMCG & Retail, Agriculture & Pharmaceuticals , Oil and Gas etc.*

### **Vidya & Company**

- ❖ *Vidya & Company, a leading one stop shop for accounting and financial services, is a Chartered Accountancy firm founded by Mr Rajendra Nagar & Mr. Sarad Jha.*
- ❖ *Firm serves clients across the country and has offices located at Kolkata, Delhi, Ahmedabad and Bhopal.*

# Select Transactions\*

			
<p><b>JH Sciaky Pvt Ltd.</b> <i>Sell Side Advisory</i></p>	<p><b>R &amp; D Multiples Pvt Ltd.</b> <i>Acquisition Advisory</i></p>	<p><b>Poddar HMP Industries Pvt Ltd</b> <i>Acquisition Funding</i></p>	<p><b>Coastal Marine Construction &amp; Engineering Pvt Ltd</b> <i>Acquisition Advisory</i></p>
			<p>US\$ 13 mm</p> 
<p><b>Kumar Urban Development</b> <i>Private Equity – Infinite India Real Estate Fund (Pune Project)</i></p>	<p><b>Amalgamated Bean Coffee Trading Co</b> <i>Private Equity –Deutsche Bank/Templeton Darby</i></p>	<p><b>Asha Parekh Hospital</b> <i>Joint Venture with Shalby Hospitals Ltd</i></p>	<p><b>IFCI Limited</b> <i>Sale of stake in Ocean Sparkle(OS) to promoting company of OS</i></p>



## Select Transactions\*



**Amalgamated Bean Coffee  
Trading Co**  
*Acquisition Funding*



**Kayaba Industry Co. Ltd**  
*Acquisition Advisory*



**Indu Project**  
*Structured finance*



**Chartered Logistics Ltd**  
*Debt Syndication*



**Tanglin Developments**  
*Structured finance for IT SEZ –*



**Gulf Capital**  
*Acquisition of OCB Oilfield Services*



**Ashtech(India) Private Limited**  
*External Commerical Borrowing*



**PVP Ventures**  
*Real estate funding from Hedge*

## Select Transactions\*



**Minex**  
*Sale of Foundry Business*



**DEE Development Engineers Ltd**  
*Private Equity*



**Granules India**  
*Debt optimization and syndication*



**Casa Grande**  
*Private Equity – Avenue Venture Partners*



**Coffeeday Holdings**  
*Holding company Funding*



**Electronica Machine Tools**  
*Sale to Poddar HMP Group*



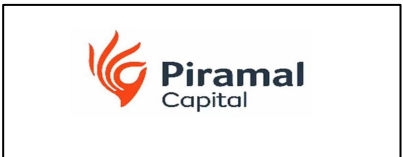
**KLT Group**  
*Structured Finance*



**Ocean Sparkle**  
*Promoter Funding*

*\* Some of the transactions concluded in personal capacity in previous firms*

# Select Lender Relationships





# Select Fund Relationships

MULTIPLES

EVERSTONE

MOTILAL OSWAL

SEQUOIA

LIGHTHOUSE  
DREAM | BARE | SCALE | CARE

WALTON STREET  
CAPITAL

Morgan Stanley

TPG

INVESTCORP

ICICI Venture

GLOBAL ENVIRONMENT  
FUND

WARBURG PINCUS

SAMARA  
CAPITAL

Blackstone

Baring Private Equity Asia

XANDER  
THE XANDER GROUP Inc.

Actis  
The positive power of capital

KEDAARA

CX partners

CHRYSCAPITAL

TA ASSOCIATES

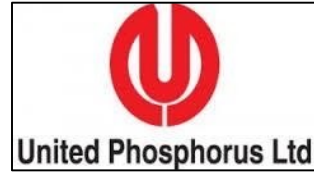
BanyanTree Finance Pvt. Ltd.

IFC | International  
Finance Corporation  
WORLD BANK GROUP

TEMASEK



## Select Corporate Relationships





## Contact Us



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